



RATE CARD - PERTH (MANAGED)

V1

MANAGED CELLARAGE

At Wine Ark, each customer's wine is bar-coded and kept together in a single location within our secure and climate controlled cellars. State-of-the-art systems are used to protect, preserve and manage your collection including regular stock takes and 3rd party audits. For added piece of mind and ultimate convenience, all of the wine held in Wine Ark's Managed Cellars is automatically insured for its full replacement value. Wine Ark does not have handling out fees, admin fees, or extra for insurance as others do.

STORAGE AND INSURANCE FEES

STORAGE FEES (including insurance)

Wine Ark's managed cellarage rates vary according to collection size and membership status. For safety reasons, a limit of 12 x 750ml or 6 x 1500ml bottles per case applies. Rates quoted on a per month basis, charged in advance.

| # Cases Held | Non-Member | Member* |
|---------------------------|------------|---------|
| 1 to 49 | \$3.75 | \$2.50 |
| 50 to 99 | \$3.50 | \$2.25 |
| 100 to 199 | \$3.25 | \$2.00 |
| 200+ | \$2.75 | \$1.50 |
| Loose bottles / magnums | \$2.25 | \$1.00 |
| Oversized / special items | \$4.50 | \$3.25 |

| HANDLING FEE / BOTTLE | Non-Member | Member* |
|-----------------------|------------|---------|
| Includes: | \$1.00 | \$0.50 |

- handling into storage
- cataloguing and condition report
- updating your online inventory

The handling fee also applies to case consolidations (on request).

WINE TRADING FEES 12.5% commission rate

Buy and sell wine online via our cellar management system.

CREDIT CARD SURCHARGE 3%

Fee applies only to AMEX cards.

LATE PAYMENT FEE \$10 / invoice

Applies to invoices not settled by the due date. This can easily be avoided using our Set & Forget payment service.

PACKING MATERIALS

Cardboard lay down / transit cases

| | |
|-----------|-------------|
| 6 bottle | \$4.00 each |
| 12 bottle | \$6.00 each |

Polystyrene transit cases

| | |
|-----------|--------------|
| 6 bottle | \$12.50 each |
| 12 bottle | \$25.00 each |

PALLET HIRE AND FORKLIFT SERVICES

| | |
|-----------------------------|------------------|
| Monthly hire (CHEP) | \$7.50 / pallet |
| Fork on / off truck | \$15.00 / pallet |
| Strap up ready for shipment | \$15.00 / pallet |

LOGISTIC SERVICES

CELLAR RELOCATION SERVICE

To take the pain out of moving your home cellar, Wine Ark offers a professional cellar packing and relocation service.

Cellar Packing Fee \$0.50 / bottle

Includes taking your bottles off the racks and packing them into our boxes and sealing them ready for shipment.

Metro Relocation Fee/s

| Load Size | # Cases | Cost / load |
|-----------|----------|-------------|
| ¼ Van | 10 to 20 | \$75 (min) |
| ½ Van | 21 to 40 | \$150 |
| Full Van | 41 to 80 | \$250 |

Interstate Relocation Fee/s Cost + 20% handling fee

DELIVERY FEES

Wine Ark uses third party couriers to complete single case and intercity deliveries. Delivery times vary from city to city. To minimise the risk of damage, we highly recommend that intercity deliveries are repacked into transit cases.

| From | Destinations | | | | | |
|------|--------------|------|------|------|------|------|
| | ADL | BNE | CBR | MLB | SYD | PTH |
| ADL | \$12 | \$35 | \$30 | \$25 | \$25 | \$35 |
| BNE | \$30 | \$12 | \$25 | \$30 | \$25 | \$45 |
| CBR | \$30 | \$25 | \$12 | \$25 | \$15 | \$35 |
| MLB | \$25 | \$30 | \$25 | \$12 | \$25 | \$35 |
| SYD | \$30 | \$25 | \$25 | \$25 | \$12 | \$35 |
| PTH | \$35 | \$45 | \$35 | \$35 | \$35 | \$12 |

*** CELLARCLUB MEMBERSHIP PROGRAM**

Wine Ark's CELLARCLUB is a specialised buyers group for collectors of fine wine. Unlike traditional wine clubs that focus on mixed cases of mass produced wines, the CELLARCLUB only offers those few wines with real potential to age well.

There are financial benefits to membership too. Leveraging off the buying power of thousands of members and strong contacts within the wine industry, members enjoy:

- > a broad range of discounts and savings (including storage)
- > priority access to rare and difficult to obtain wines
- > invitations to world class tastings and dinners
- > a complimentary copy of the Australian Wine Annual

For most people the membership cost is quickly recovered in the savings they make on buying and storing wine.

CLASSIC MEMBERSHIP \$95 / year

All rates shown include GST.
No further discounts or offers may be used in conjunction with this rate card.